

# University of Pretoria Yearbook 2020

## Real estate 710 (EWS 710)

<b>Qualification</b>	Postgraduate
<b>Faculty</b>	<a href="#">Faculty of Engineering, Built Environment and Information Technology</a>
<b>Module credits</b>	16.00
<b>Programmes</b>	<a href="#">BScHons Real Estate</a>
<b>Prerequisites</b>	No prerequisites.
<b>Contact time</b>	3 lectures per week
<b>Language of tuition</b>	Module is presented in English
<b>Department</b>	Construction Economics
<b>Period of presentation</b>	Semester 1

### Module content

Property development with the aim to develop an understanding of the management of building design and construction. In includes general contracting, architectural design, specification of operating systems, upgrade programmes, estimating, preparation of contract, drawings and specifications, preparation of tender packages, tendering concept of marketing, marketing management; marketing management philosophies, marketing of residential properties; marketing of commercial and industrial properties. The purpose of the development manager. Commercial property finance. PPP's and joint ventures.

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